

Envista Extends Partnership With Heartland Dental To Continue Providing Innovative Dental Solutions To Its Vast Network Of Supported Doctors.

BREA, Calif., Feb. 16, 2021 /[PRNewswire](#)/ -- Envista Holdings Corporation (NYSE: NVST) ("Envista") today announced a four-year contract extension with [Heartland Dental](#), the U.S.'s largest dental support organization. This partnership positions Envista as a trusted Heartland Dental supplier in several key categories for its supported dentists, including dental implants, consumables, infection prevention, handpieces, and imaging technology.

Since the inception of its partnership with Envista in 2016, Heartland Dental's supported doctors have had access to Envista's entire portfolio of trusted products and leading brands to help them in delivering high quality care and exceptional experiences to their patients. Today, with more than 1,150 supported offices and over 1,800 supported dentists across 38 states, Heartland Dental is continuing its partnership with Envista and its commitment to provide world-class support to its network of supported doctors.

"Envista has continually provided our supported practices and clinicians with quality products and market-leading support," said Mark Greenstein, Chief Growth Officer at Heartland. "They've been a great supply partner to Heartland Dental, and we're excited to further develop our strong relationship."

"We are thrilled to strengthen our partnership with Heartland Dental," said Amir Aghdaei, CEO of Envista. "Their focus on supporting clinicians at every step in their professional career aligns well with our shared purpose of partnering with dental professionals to improve lives and help provide more patients with access to quality dental care."

ABOUT ENVISTA HOLDINGS CORPORATION

Envista is a global family of more than 30 trusted dental brands, united by a shared purpose: to partner with professionals to improve lives.

Envista helps its customers deliver the best possible patient care through industry-leading dental consumables, solutions, technology, and services. Our comprehensive portfolio, including dental implants and treatment options, orthodontics, and digital imaging technologies, covers an estimated 90% of dentists' clinical needs for diagnosing, treating, and preventing dental conditions as well as improving the aesthetics of the human smile. Envista companies, including KaVo Kerr, Nobel Biocare, and Ormco, partner with dental professionals to help them deliver the best possible patient care. With a foundation comprised of the proven Envista Business System (EBS) methodology, an experienced leadership team, and a strong culture grounded in continuous improvement, commitment to innovation, and deep customer focus, Envista is well equipped to meet the end-to-end needs of dental professionals worldwide. Envista is one of the largest global dental products companies, with significant market positions in some of the most attractive segments of the dental products industry. For more information, please visit www.envistaco.com.

FORWARD-LOOKING STATEMENTS

Certain statements in this release are "forward-looking" statements within the meaning of the federal securities laws. There are a number of important factors that could cause actual results, developments and business decisions to differ materially from those suggested or indicated by such forward-looking statements and you should not place undue reliance on any such forward-looking statements. These factors include, among other things, the impact of the COVID-19 pandemic, the conditions in the U.S. and global economy, the markets served by us and the financial markets, the impact of our debt obligations on our operations and liquidity, developments and uncertainties in trade policies and regulations, contractions or growth

rates and cyclicalities of markets we serve, fluctuations in inventory of our distributors and customers, loss of a key distributor, our relationships with and the performance of our channel partners, competition, our ability to develop and successfully market new products and services, the potential for improper conduct by our employees, agents or business partners, our compliance with applicable laws and regulations (including regulations relating to medical devices and the health care industry), the results of our clinical trials and perceptions thereof, penalties associated with any off-label marketing of our products, modifications to our products that require new marketing clearances or authorizations, our ability to effectively address cost reductions and other changes in the health care industry, our ability to successfully identify and consummate appropriate acquisitions and strategic investments, our ability to integrate the businesses we acquire and achieve the anticipated benefits of such acquisitions, contingent liabilities relating to acquisitions, investments and divestitures, significant restrictions and/or potential liability based on tax implications of transactions with Danaher, security breaches or other disruptions of our information technology systems or violations of data privacy laws, our ability to adequately protect our intellectual property, the impact of our restructuring activities on our ability to grow, risks relating to currency exchange rates, changes in tax laws applicable to multinational companies, litigation and other contingent liabilities including intellectual property and environmental, health and safety matters, risks relating to product, service or software defects, risks relating to product manufacturing, commodity costs and surcharges, our ability to adjust purchases and manufacturing capacity to reflect market conditions, reliance on sole or limited sources of supply, the impact of regulation on demand for our products and services, labor matters, international economic, political, legal, compliance and business factors, and disruptions relating to war, terrorism, widespread protests and civil unrest, man-made and natural disasters, public health issues and other events. Additional information regarding the factors that may cause actual results to differ materially from these forward-looking

statements is available in our SEC filings, including our Annual Report on Form 10-K for fiscal year 2019 and our Quarterly Reports on Form 10-Q. These forward-looking statements speak only as of the date of this release and except to the extent required by applicable law, we do not assume any obligation to update or revise any forward-looking statement, whether as a result of new information, future events and developments or otherwise.

FOR FURTHER INFORMATION

John Bedford

Vice President, Investor Relations

Envista Holdings Corporation

200 S. Kraemer Blvd., Building E

Brea, CA 92821

Telephone: (714) 817-7000

Fax: (714) 817-5450

SOURCE Envista Holdings Corporation

<https://investors.envistaco.com/2021-02-16-Envista-Extends-Partnership-With-Heartland-Dental-To-Continue-Providing-Innovative-Dental-Solutions-To-Its-Vast-Network-Of-Supported-Doctors>